EFFECTIVE JANUARY 1, 2019

**ROP DISPLAY RATES**  
per advertising unit  

Local open rate: $12.25  
All display ads will incur an additional $2.00 on-line ad fee.

**ANNUAL CONTRACT RATES**  

<table>
<thead>
<tr>
<th>Minimum Advertising Unit</th>
<th>Unit Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>150</td>
<td>$9.70</td>
</tr>
<tr>
<td>300</td>
<td>$9.25</td>
</tr>
<tr>
<td>600</td>
<td>$8.70</td>
</tr>
<tr>
<td>1200</td>
<td>$8.05</td>
</tr>
<tr>
<td>3000</td>
<td>$7.40</td>
</tr>
<tr>
<td>6000</td>
<td>$6.75</td>
</tr>
<tr>
<td>8000</td>
<td>$6.10</td>
</tr>
</tbody>
</table>

**ROP and CLASSIFIED DISPLAY FREQUENCY DISCOUNTS**  

A frequency discount will be given to any advertiser who repeats an ad without correction or alteration within the same week. Advertisement must be 4 advertising units or larger.  
Discount on 2nd insertion: 50%  
Discount on 3rd, 4th and 5th insertions: 60%

**MISCELLANEOUS RATES**  

Legal (first insertion) ............$3.85 per agate line

There will be an additional charge for E-mailing of finished ads to other publications.  
See your retail advertising consultant for details and pricing.

**PREPRINT RATES**  

We offer full run or zoned distribution of your preprinted insert.

- Tab Size  
  Open Rate  
  Card to 24 pages: $65 per 1000  
  24 to 32 pages: $85 per 1000  
  32 to 40 pages: $100 per 1000

Price is based on a full run in *The Evening Sun*. Frequency discounts available. Partial zoning available. These rates do not apply to groups or associations.

**COLOR RATES**  

Add To Space Charges  
Color commands extra attention. Adding one color to a newspaper ad increases the number of people who will see your ad.  
Process spot color: $75 per page  
Full process: $225 per page

**COMMISSIONS/TERMS OF PAYMENT**  

All local rates are non-commissionable. All advertising is payable in advance unless a credit account is established. Account balances are due 15 days after invoice date, balances not paid before end of month are subject to a delinquency charge. For billing inquiries - call (607) 337-3058.
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• WEEKLY FEATURES
  Monday - Business / Sports
  Tuesday - Health / Seniors / Turnback Tuesdays
  Wednesday - Agriculture / Science
  Thursday - Lifestyle / That's Racin' / On the Town
  Friday - Religion / Real Estate / On the Town

• COPY DEADLINES
  Day of Publication          Deadline
  Monday..........................5 pm Thursday
  Tuesday.........................5 pm Friday
  Wednesday......................5 pm Monday
  Thursday.......................5 pm Tuesday
  Friday..........................5 pm Wednesday
  Legal Notices............. 3 days prior to insertion

• MECHANICAL MEASUREMENTS
  7 Columns by 21" - full page
  Col. width - 1 5/8" - (10 picas)
  Page width - 12 5/8" - (76 picas)

• MECHANICAL REQUIREMENTS
  Minimum display advertisement accepted: One advertising unit.

  Standard broadsheet page:
  All ads ordered 19 1/2 inches or more in depth will be billed for the full column depth:
  (21 inches).

  Tabloid page:
  All ads ordered 12 1/2 inches or more in depth will be billed for the full column depth:
  (13 1/4 inches). Tabloid column sizes are the same as standard pages with 6 columns to the
  tabloid page.

• SPECIAL SERVICES
  Let us design and build your next circular.
  Quotes are given on a job basis. Full co-op service available. Our advertising department
  is available to assist with copy, layout and illustration suggestions for a single ad or an
  entire campaign.

• CLASSIFIED DISPLAY RATES
  Open Rate..........................$12.00
  National Rate.......................$13.95

  Note: Non-legal size classified display ad sizes are the same as regular ROP display.
  7 columns by 21" - full page
  Col. width 1 5/8" (10 picas)
  Contract rates and frequency discounts available.

• CLASSIFIED LINE RATES

  PRIVATE PARTY
  MERCHANDISE FOR SALE
  4 lines - 3 days...$6.00 each additional line $1.00
  4 lines - 5 days...$9.00 each additional line $2.00
  Guaranteed results - ad runs until sold.
  4 lines - 10 days...$11.00 each additional line $3.00

  COMMERCIAL IN-COLUMN LINE ADS
  4 lines - 3 days...$7.00 each additional line $2.00
  4 lines - 5 days...$11.00 each additional line $2.50
  4 lines - 10 days...$19.00 each additional line $4.50

• STATE AND NATIONAL
  CLASSIFIED NETWORKS
  Call us for rates and information.

• GENERAL POLICY
  When space agreements are not fulfilled, the amount of space used will be surcharged at the
  rate earned.

  Position request will be considered and granted at the discretion of the newspaper.

  In the event of errors, The Evening Sun shall be liable only for the space occupied by the error,
  and will supply a letter of correction when requested. All classified ads are restricted to their
  proper style and classification. No allowance will be made for more than one incorrect insertion.

  The Evening Sun reserves the right to reject or edit all copy.

• DISTRIBUTION
  The Evening Sun distributes approx. 2,506 copies throughout Chenango County and
  the surrounding area.